

## Executive Super and Select Super annual returns for the financial year to 30 June 2011

|  | Stable | Growth | Balanced | Conservative* | Combined Shares* | Australian Shares | International Shares | Property | Bonds (Fixed Interest) | Cash |
|--|--------|--------|----------|---------------|------------------|-------------------|----------------------|----------|------------------------|------|
| <b>2011</b>                            | 6.40   | 8.40   | 8.40     | 7.00          | 9.80             | 11.30             | 7.70                 | 13.00    | 6.30                   | 4.40 |
| <b>2010</b>                            | 10.00  | 9.90   | 10.30    | 10.20         | 12.00            | 12.30             | 11.20                | 8.30     | 14.70                  | 2.80 |
| <b>2009</b>                            | -3.90  | -20.00 | -14.30   | -10.40        | -21.20           | -18.10            | -27.00               | -25.00   | 5.40                   | 4.20 |
| <b>2008</b>                            | 1.60   | -11.30 | -5.80    | -4.70         | -15.50           | -14.60            | -17.60               | 18.40    | 3.00                   | 6.20 |
| <b>2007</b>                            | 8.90   | 19.50  | 18.00    | 12.30         | 24.70            | 30.20             | 16.10                | 14.60    | 4.00                   | 5.70 |
| <b>3 year rolling compound return</b>  | 4.00   | -1.59  | 0.82     | 1.85          | -1.04            | 0.78              | -4.38                | -2.82    | 8.72                   | 3.80 |
| <b>5 year rolling compound return</b>  | 4.47   | 0.20   | 2.64     | 2.49          | 0.42             | 2.62              | -3.51                | 4.49     | 6.60                   | 4.65 |
| <b>10 year rolling compound return</b> | 5.17   | 4.11   | 5.48     | N/A           | N/A              | 8.45              | -1.74                | 6.30     | 5.83                   | 4.23 |

As investment markets move up and down over time, it is important to remember that past performance is not an indication of future returns. Please note that the investment returns shown above have been rounded. This means there may be minor discrepancies when adding to achieve the compound return.

\* The 10 year rolling compound return is not available for this option as the option only became available on 1 January 2006.